## ABSTRACT

## INFLUENCE OF SELF-EFFICACY, ORGANIZATIONAL CLIMATE AND WORK-LIFE BALANCE ON WORK ACHIEVEMENT THROUGH MOTIVATION AS AN INTERVENING VARIABLE

(Census of BJB Bank Employees in Tasikmalaya, Ciamis and Banjar Branch Offices)

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This study aims to examine the influence of self-efficacy, organizational climate, and work-life balance on work motivation and performance, as well as the influence of work motivation on performance. Additionally, the study investigates the impact of self-efficacy, organizational climate, and work-life balance on performance through work motivation. The sample size for this study is 251 respondents, using a descriptive quantitative approach with primary data. The analysis technique employed is partial least square - structural equation model (PLS-SEM). The results of the study indicate that organizational climate and work-life balance have a significant positive effect on employees' work motivation, while self-efficacy does not have a significantly affect performance. Work motivation has a significant positive effect on performance. Furthermore, organizational climate and work-life balance have a significant positive effect on performance. Furthermore, through employees' work motivation, while self-efficacy does not have a significant positive effect on performance. Furthermore, organizational climate and work-life balance have a significant positive effect on performance through employees' work motivation, while self-efficacy does not have a significant positive effect on performance.

Keywords: Self-Efficacy, Organizational Climate, Work-Life Balance, Work Motivation, Work Performance